MEDIAKIT 2024



YOUR ADVERTISEMENT REPUBLICS IN THE NORTH CAUCASUS FEDERAL DISTRICT























Kavkaz Air Magazine – is an informative and entertaining guide for air passengers arriving and departing from the territory of the North Caucasus Federal District

COVERS '23



KOANTHE NUMBER OF READERS OF ONE ISSUE EXCEEDS 110000

THE BRAND



ATG (Above the Ground) environment creates ideal atmosphere for advertising contact with a potential customer. The space is confined. In flight the passenger has to sit virtually fixed for several hours, he cannot go out and get a blow. Accordingly, confined in the aircraft, volens nolens he will study the set paying attention to the headrest, looking at the cup of coffee, surely reading all the booklets, and finally reading the in-flight magazine.

FREE TIME FOR PERCEPTION OF THE ADVERTISEMENT

Nowadays most of people are very busy, few can afford reading a magazine without working necessity. However, in flight all necessary conditions are created for the passenger to study the magazine with interesting interview, articles, and stories which are definitely abundantly flavored with advertisements. As practice shows, about the half of air passengers read the magazine from cover to cover. Obviously, air passengers are well-to-do people; their income is above the average in Russia. It makes in-flight magazines perfect advertisement platform.

PSYCHOLOGICAL STATE OF THE TARGET AUDIENCE AT THE MOMENT OF PERCEPTION

A passenger does not expect the wave of fatiguing advertising information to rush at him in flight as from the TV. Therefore he perceives all the messages much calmer and with greater attention. According to sociologists' estimate, influence level of the information read in in-flight magazine is about two times higher than that of any other illustrated periodical.

OPPORTUNITY OF REPEATED CONTACTS WITH ADVERTISEMENT

Having looked through all the products, the passenger can return to the booklet or magazine hi liked. Let me note that, according to statistics, 20% of air passengers take the magazine away with them. It appears at home or in the office to be read by relatives or colleagues. Other magazines are left in pockets, so, the audience of in-flight magazines is several times bigger than their circulation.

MISSION & CONCEPT

Caucasian opportunities are constantly expanding; life is getting more and more civilized and positive. K avkaz Air magazine provides you with maximum of necessar y and useful information. Kavkaz Air is a m onthly inflight glossy magazine for active and self-confident people, magazine about all characteristics of real life quality!

Distinctive feature of our periodical distribution system is its availability in flights of five airlines rather than one as well as airport stands. Usually, the magazine you can take from the pocket of the fore chair is the official inflight periodical of a certain airline and distributed only in its flights. We have an exclusive opportunit y to distribute Kavkaz Air magazine in flights of several airlines and also on the ground – in the VIP halls and on the airport stands. Owing to this, geography of our magazine includes all destinations of these airlines that is all Russian territory and, first of all, flights to/from Caucasus. We continue w orking to expand our coverage area and will inform you with pleasure about new partners.

Kavkaz Air – is an efficient advertising medium enabling you to lead a dialogue with a reading passenger. High quality of printing, interesting materials, and recognizable build-up demonstrate high level of the magazine. No wonder that having got on the aircraft and nestled in a chair passenger look for a magazine to entertain them.

We help make flight palatable and comfortable and try to be maximum useful for our readers. The magazine's professional te am does its best for every magazine issue to create positive atmosphere not only in flight but also on the ground.

OUR MISSION

is to provide our readers with necessary information which will help them not only spend flight time with pleasure but also have them introduced with goods and services of the destination region.



Magazine Readers – representatives of the business elite, managers of large and medium-sized businesses, members of their families, as well as international and business supporters communication. Accordingly, getting into the target audience with advertising premium goods – one hundred percent.



Almost all publications have the mark "personal copy"; thus, the problem of hygiene is solved, because many people simply do not want to read a magazine that another person has already flipped through.

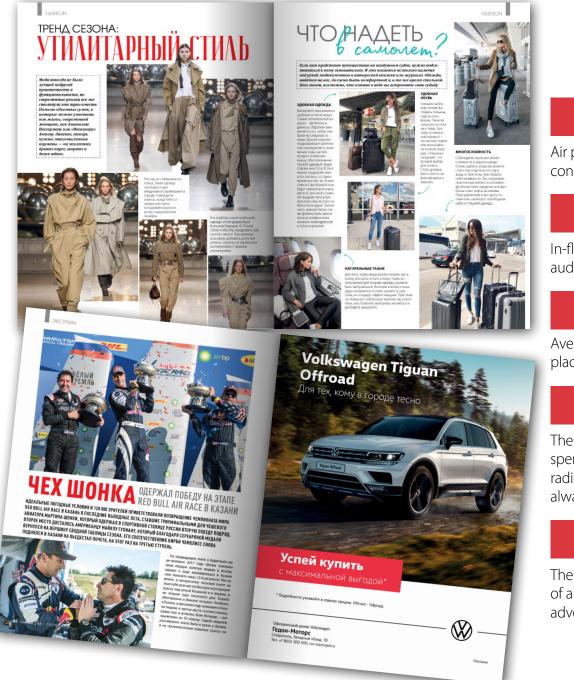


Flight time on routes the airline is at least 2 hours, what's the matteris this thesis for onboard magazine even more evidence-based.

81%

share of air passengers spending at least half an hour reading an in-flight magazine. And the effectiveness of advertising in such publications is as high as in specialized magazines.

OUR ADVANTAGES



HIGH TARGET EXPOSURE

Air passengers are people with average and above average income. They are active consumers valuing quality and ready to consume premium goods and services.

LOW SCATTER COEFFICIENT

In-flight advertisement budget will ensure precision engagement of the target audience, result difficult to obtain with other types of advertising.

FREQUENT CONTACT WITH YOUR ADVERTISEMENT

Average passenger flies about eight times a year. With long-term advertisement placement your brand will get high awareness and confidence.

The passenger is forced to get acquainted with your advertisement because he spends 2-6 hours in the confined space with no TV, radio, or Internet. Unlike TV and radio announcements, it is impossible to tune to another channel. Advertisement is always before passenger's eyes.

LOW PRICE OF ADVERTISING EXPOSURE

The price of the audience advertising exposure is a less than 1 RUR. (The audience of a single issue is more than 110,500). It is much cheaper in comparison with other advertising media.

GEOGRAPHY OF DISTRIBUTION





Direction:

Moscow (Vnukovo, Sheremetyevo, Domodedovo), Astrakhan, Bryansk, Yekaterinburg, Kaluga, Novosibirsk, Norilsk, Perm, Rostov, Elista, St. Petersburg, Sarans, Simferopol, Sochi, Surgut, Tyumen, Ufa, Chelyabinsk, Novy Urengoy, Samara, Cherepovets, Yakutsk, Volgograd, Voronezh, Pskov, Kursk, Makhachkala, Kazan, Kaliningrad, Krasnodar, Lipetsk, Cheboksary, Saratov, Magnitogorsk, Nizhnevartovsk, Belgorod, Nizhny Novgorod, Yerevan, Cairo, Sharjah, Bishkek, Dubai, Larnaca, Minsk, Baku, Istanbul, Thessaloniki



Airport Nalchik: Vip Zone, Deputatsky room, International and Domestic Departure Halls Direction: Moskva, Sankt-Peterburg, Sochi

Domodedovo Airport Sheremetyevo Airport

Yekaterinburg

Tyumen

KAZAKHSTAN

airport Ied after Ahmet Khan Sultar

Nur Sulta

Domodedovo Airport: MVL Horizon business lounge, two airport business lounges, main airport VIP lounge

Vladikavkaz airport:

Vip zone Directions:

- Direction
- Moscow (Vnukovo, Domodedovc Sheremetyevo), Sochi, Baku, St. Petersburg, Cairo,

St. Petersburg

SALIDI

ARABIA

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BELARUS

The airport

The airport «Mineral wa

The airpor

THE REPUBLIC OF INGUSHETIA

Direction: Nazran – Moscow

THE REPUBLIC OF DAGESTAN

Khanty-Mansivsk

Novosihirs

Makhachkala Airport: Vip Zone, International and Domestic Departure Halls Direction:

Moscow (Vnukovo, Domodedovo Sheremetyevo), Rostov-on-Don, Surgut, Istanbul, Dubai, Mineralnye Vody, St. Petersburg, Novy Urengoy, Nizhnevartovsk, Novosibirsk, Kazan, Krasnodar, Chelyabinsk, Sochi

Kavkaz Air Magazine is free on board aircraft operating flights

IN THE NORTH-CAUCASIAN FEDERAL DISTRICT Airlines «Red Wings»: departures from Makhachkala, Sochi, Krasnodar

Airlines Pioner:

THE RUSSIAN FEDERATION

Krasnovars

departures from Mineralnye Vody to Sochi, Simferopol, Krasnodar, Makhachkala, Astrakhan, Kursk, Volgograd, Grozny

$\bigcup \top G \nearrow A$ UTG PA Business Center at Domodedovo Airport:

The magazine is distributed in two zones – on the first floor there is a reception, cafe, control zone and common areas, on the second – a waiting room.

Racks are located on both floors. Per month, the passenger traffic is 1200-1400 people, of which about 60% is the first and business class of regular airlines departing from Domodedovo (Emirates, Swiss, Lufthansa, etc.), and 40% are private and business passengers. flights (business aviation).

Sheremetyevo Airport:

In the second half of 2023 distribution began at Sheremetyevo Airport in three business lounges on domestic and international flights.



Grozny Airport: Vip Zone, International and Domestic Departure Halls Direction:

Moscow, Istanbul, Dubai, St. Petersburg, Rostov-on-Don, Bishkek, Cairo, Antalya, Novosibirsk, Surgut, Sochi, Simferopol



STAVROPOL

Airport Stavropol: Vip Zone, International and Domestic Departure Halls Directions: Moscow (Vnukovo, Domodedor Sheremetyevo), Sochi, St. Petersburg

Direction are exploratory in nature and, depending on the season schedule changes

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COST OF ACCOMMODATION



Format, mm	Price, EUR
110x93	290
110x140	400
140x220	685
110x280	745
220x280	1245
220x280	2115
220x280	2115
220x280	1490
220x280	2485
440x280	3105
440x280	3480
	110x93 110x140 140x220 110x280 220x280 220x280 220x280 220x280 220x280 220x280 440x280

-5% -10% +15% FOR ACCOMMODATION FOR ACCOMMODATION FOR ACCOMMODATION IN THE INDICATED PLACE

DISCOUNTS

MARKUP

RELEASE SCHEDULE FOR 2024

Release	Deadline for completion READY (!) Layouts	Log out from typography
№1 – February	27 January	15 February
Nº2-March	28 February	15 March
№3 – April	30 March	15 April
Nº4−May	30 April	15 May
№5 – June	30 May	15 June
Nº6−July	30 June	15 July
№7 – August	30 July	15 August
№8 – September	30 August	15 September
№9–October	30 September	15 October
№10 – November	30 October	15 November
№11 – December - January	30 November	15 December

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